



## Realtor Training

ONLINE

### 3-Course Series

Courses available individually *or*  
Earn a special **3-Course Certificate**

See  
DESCRIPTIONS  
& REGISTER  
[HERE](#)



# EFFICIENT, HEALTHY, CLEAN-ENERGY HOMES

1

## SOLAR PV: Technology and Valuation

April 20  
9 am -12

3 Hours Cont. Ed.  
DRE 5031-1006

### How much value does solar add?

- What's the most essential number we need re: **VALUE** of solar?
- How utility rates impact buyer decisions and value
- Solar plus storage for resilience in extreme events and power shortages

No Cost!  
Offered by



2

## CARBON FREE HOMES: Features, Benefits, Valuation

April 27  
9 am - 12

3 Hours Cont. Ed.  
DRE 5031-1008

The ENERGY EFFICIENCY course of the series –

### CA is going **CARBON-FREE!** Efficient, all-electric, powered by clean energy

- How these homes are more **healthy, safe,** and efficient
- Both CA and Inflation Reduction Act bring new **INCENTIVES**

3

## CLEAN ENERGY HOMES: *How Realtors earn stellar referrals while boosting profits*

What do Realtors say is their most valued asset?

May 4  
9am -1

4 Hours Cont. Ed.  
DRE 5031-1007

For many, it's **Happy customers and their outstanding referrals**

**Realtors will learn a new route to increased profits** - Expand your expertise!  
Sales skills & online tools