

JEFF DISCHER | BROKER | GENERAL CONTRACTOR

619.887.2800

jeff@DischerGroup.com

DischerGroup.com

950 6th Ave Suite 212

San Diego CA 92101

PROFILE

Dynamic and seasoned broker with an illustrious 20-year career and a successful General Contractor focused on progressive construction projects, Jeff Discher has left an indelible mark on the San Diego real estate landscape. Adept at navigating the market, he boasts a remarkable track record of over 1,000 personally sold and managed. His achievements are underscored by numerous awards, recognition in Yahoo Finance, and a role as a host on ESPN Radios real estate show.

Jeff is not only a prolific broker and general contractor, but also a published author of “6 Figures in 12 Months” real estate book. His experience extends to managing multiple rehabs, flip projects, and ground up ADU’s in San Diego, consistently maximizing returns for top-dollar sales. Leading a dedicated team of 6 agents, Jeff’s leadership contributed to an impressive 96 homes sold in 2022, totaling \$72,000,000 in transactions. A visionary in the industry, Jeff Discher exemplifies excellence, innovation, and unwavering success in the real estate realm.

General Contractor, Fiscal Dynamics West LLC — 2023-present

- Rehab properties
- Complete rehabs and remodels
- Specializing in ground up ADU builds including design, permit, and build.

Broker, eXp Realty of California; San Diego, Ca 2023-Present

- Currently at eXp Realty of California in Downtown San Diego.

- Jeff owns the 3200 sqft office where he leads his 6 agents.
- Jeff and his team represent buyers and sellers in real estate transactions through-out San Diego county.
- Represent investors in building long term portfolios.
- Flipped and rehabbed real estate in San Diego CA.

Broker, Douglas Elliman of California — 2019-2023

- Lead real estate team of between 8-14 agents.
- Overlooked files and trained agents how to sell real estate.
- Represented buyers and sellers in real estate transaction.
- Flipped and rehabbed real estate around San Diego CA.

Broker, Canter Brokerage, San Diego CA — 2016-2019

- Lead real estate team of between 8-14 agents.
- Overlooked files and trained agents how to sell real estate.
- Represented buyers and sellers in real estate transaction.
- Flipped and rehabbed real estate around San Diego CA.

EDUCATION

- Associated degree in General Education
- Real Estate Brokers License
- General B Contractors License

SKILLS

- Public Speaking / Educating Real Estate Agents
- Published author
- Real Estate Trainer
- Leadership
- Real Estate investing and design